

PROFESSIONAL LIABILITY FOR SPECIFIED PROFESSIONS APPLICATION
MORTGAGE BANKER AND BROKER SUPPLEMENT

1. Full name of the Applicant Firm:

2. Are any mortgage banking activities provided to any affiliated entities including any Title Escrow or Real Estate Development Company? Yes No
 If yes, approximately what percentage of gross revenue is from this activity? %

3. Percentage of gross revenues as a Mortgage Broker: % and/or Mortgage Banker: %

4. For the gross revenue listed in the application, please give the approximate revenues derived from the following:

PERCENT OF GROSS REVENUES		PERCENT OF GROSS REVENUES	
Loan originating:	%	Sub-Prime*:	%
Loan servicing:	%	Refinances:	%
Loan sales:	%	Manufactured Housing:	%
Interest income:	%	Above 100% LTV:	%
Yield spread:	%	FHA or VA Loans:	%
Reverse mortgages:	%		
Other:			%

* **Sub-Prime is defined as below “A” or Alt-A” quality paper** **(TOTAL MUST EQUAL 100%)**

5. ORIGINATION - Please check if no origination services are provided. Skip to question 10.

a. First mortgage loans originated during the last 12 months:

<u>Loan Portfolio</u>	<u>Dollar Value</u>	<u>Number</u>	<u>% Construction</u>
1-4 Family	\$		%
Multi-family	\$		%
Commercial	\$		%
Other-	\$		%
Total	\$		%

b. <u>Second Mortgages</u>	<u>Dollar Value</u>	<u>Number</u>
	\$	

c. List the five (5) largest loans originated during the past twelve (12) months:

<u>Name of Project/Client</u>	<u>Loan Amount</u>
1.	\$
2.	\$
3.	\$
4.	\$
5.	\$

6. Are in-house reviews of appraisals provided? Yes No

7. What procedures are followed to ensure that proper hazard/flood insurance is in place at closing?

8. What is the average FICO score of all Sub-Prime* loans originated?

* Sub-Prime is defined as below "A" or Alt-A" quality paper

9. What percentage of loans originated is underwritten by the Applicant? %

10. SERVICING- Please check if no servicing activities are provided. Skip to question 11.

a. First mortgage loans serviced during the last 12 months:

<u>Loan Portfolio</u>	<u>Dollar Value</u>	<u>Number</u>	<u>% Construction</u>
1-4 Family	\$		%
Multi-family	\$		%
Commercial	\$		%
Other-	\$		%
Total	\$		%

b. List the five (5) largest loans serviced during the past twelve (12) months:

<u>Name of Project/Client</u>	<u>Outstanding Balance</u>
1.	\$
2.	\$
3.	\$
4.	\$
5.	\$

c. Estimated percentage of loans in the Applicant's services portfolio that require collection of:

Hazard flood insurance escrow:	%	Life, A&H, or AD & D insurance premium:	%
Real estate tax escrow:	%	PMI premium:	%

d. Does the Applicant require that it be named as the "mortgagee" in a standard mortgage clause on all hazard/flood insurance? Yes No If no, please explain.

e. Does the Applicant annually verify hazard/flood coverage on all mortgages serviced? Yes No
If no, what procedures are in place to maintain the adequacy of hazard/flood coverage?

f. When necessary does the Applicant "force place" coverage using a "forced placed" insurance company?
Yes No

g. What are the procedures to determine if real property taxes have been paid?

h. What was the delinquency ratio at the end of the past fiscal year?

i. How many foreclosure actions were recommended against delinquent accounts during the past fiscal year?

11. GEOGRAPHIC BREAKDOWN OF LOANS

List the five (5) states where the most loans are originated and/or serviced:

	<u>STATE</u>	<u>APPROXIMATE PERCENTAGE OF TOTAL</u>
1.		%
2.		%
3.		%
4.		%
5.		%

12. SELLING / MARKETING

a. Approximate percent of loans sold during the past twelve (12) that are guaranteed by the following entities:

FNMA:	%	GNMA:	%
FHLM:	%	Private Investors:	%

b. What percent of the loan portfolio has been sold "with recourse"? %

c. Have any loans during the past twelve (12) month been put back to the Applicant other than for "recourse" reason? (i.e. documentation deficiencies, etc...) Yes No If yes, number of loans:

Aggregate principal amount: \$

13. Does the Applicant fund loans through a warehouse line of credit? Yes No If yes, provide details.

14. During the past twelve (12) months, have any allegations been made against the Applicant for violations of the Truth-In-Lending Act, the Equal Credit Opportunity Act or the Real Estate Settlement Procedures Act?

Yes No If yes, provide details.

WITH RESPECT TO QUESTION 14., IT IS AGREED THAT IF SUCH KNOWLEDGE, INFORMATION, CIRCUMSTANCE, DISPUTE, OR ACTS EXISTS, ANY CLAIM OR ACTION ARISING THEREFROM IS EXCLUDED FROM THIS PROPOSED COVERAGE.

I understand that the information submitted herein becomes a part of my Philadelphia Insurance Companies Professional Liability for Specified Professions application and is subject to the same conditions as stated on the application.

Name (Please Print)

Title (Must be Principal, Partner or Officer)

Signature

Date

ADDITIONAL INFORMATION

This page may be used to provide additional information to any question on this application. Please identify the question number to which you are referring.

Signature

Date